

2018-427

## Kami Richmond

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### SUMMARY OF QUALIFICATIONS

- Self-motivated professional with strong problem-solving, financial, analytical, and communication skills
  - Ability to build and maintain strong client relationships with experience briefing senior executive leadership
  - Effective collaborator in diverse teams, proven leader, and continuously seeking challenges
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### EDUCATION

**Maxwell School of Citizenship and Public Affairs, Syracuse University** June 2017  
*Master of Public Administration* Syracuse, New York

Concentrations: Public and Nonprofit Management; International Development and Administration

*Certificate of Advanced Studies in Civil Society Organizations*

Relevant Coursework: Nonprofit Management, Fund Development for Nonprofit Organizations, Financial Management of Nonprofits, Economics of Development, Development Finance, and Public Budgeting

Honors: Phi Kappa Phi Fellowship, *recipient*, 2016-2017 | GSO Travel Grant, *recipient*, 2017

**University of North Florida | Coggin College of Business** April 2016  
*Bachelor of Business Administration* Jacksonville, FL

Majors: International Business and Economics | GPA: 3.93

Minor: Chinese

Study Abroad: Beijing (2014), Greece (2013)

Honors: Joseph M. Perry Outstanding Economics Graduate Award, *recipient*, 2016 | UNF Alumni Association Senior Service Award, *recipient*, 2016 | Coggin Ambassador, *ambassador*, 2015-2016

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### RELEVANT EXPERIENCE

**Deutsche Bank** August 2017-Present  
**Collateral Margin Operations Analyst** Jacksonville, FL

- Excellent time management processing high volume margin calls for asset managers, while resolving collateral breaks and addressing static data issues

**The Global Foodbanking Network** May 2017-June 2017  
**Student Consultant** Syracuse, NY

- Researching education and training's impact on organizational development and effectiveness
- Analyzing GFN's annual survey and interviewing foodbank leadership to evaluate GFN's service model effectiveness and creating recommendations

**Meals on Wheels of Syracuse** January 2017-May 2017  
**Student Consultant** Syracuse, NY

- Developed a comprehensive fund development portfolio including – revenue and philanthropic gift profile, case statement, gift range chart for annual fund, and corporate sponsorship letter of inquiry

**Cambodia: Behavioral Insights Applicability to Rural Development Research** January 2017-May 2017  
Syracuse, NY

- Analyzed how behavioral economics could be applied to rural development
- Presented research at the Symposium on Development and Social Transformation at Syracuse University

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**Why Women Centric Microfinance Matters Research** January 2017-April 2017  
Syracuse, NY

- Examined the impacts a gendered approach to microfinance has on women
- Presented qualitative research at the at the 2017 APPAM D.C. Regional Student Conference

**Information and Communication Technology (ICT) and Inequality Research** August 2015-April 2016  
Jacksonville, FL

- Created an econometrics model to analyze impact of ICT variables on income inequality
- Published in the International Review of Applied Economics
- Presented work at the 16th Annual International Business Conference at UNF

**Foreign Aid and Foreign Direct Investment (FDI) Independent Research** August 2015-February 2016  
Jacksonville, FL

- Examined the relationship between foreign aid and FDI in developing nations
- Presented work at the 16th Annual International Business Conference at UNF

**World Affairs Council of Jacksonville** January 2015-April 2015  
**Global Community Outreach Intern** Jacksonville, FL

- Researched and formulated program content for Global Issues Evenings' Student Interactions

**Real Policy World Group Policy Paper at University of North Florida** January 2015-April 2015  
Jacksonville, FL

- Developed policy recommendations for India on poverty alleviation
- Published op-ed "UNF Students Assess U.S. Relations with India" in the Florida Times Union
- Presented policy recommendations to officials at the National Security Council, departments of Defense and State, CIA, Brookings Institution, Embassy of India, and the World Bank Group

**University of North Florida's Rotaract Club** August 2014-April 2016  
**International Projects Director** Jacksonville, FL

- Planned, managed budget, and created sponsorship material for charity fundraisers – successfully raised over \$1,500; five times larger than amount raised in previous year.

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### OTHER PROFESSIONAL EXPERIENCE

**Girls on the Run-Hendrick's Elementary** February 2018-Present  
**Head Coach** Jacksonville, FL

- Teach curriculum on combating negative self-talk and encouraging others, along with running

**South Asia Center of Syracuse University** August 2016-May 2017  
**South Asia Center Graduate Assistant** Syracuse, NY

- Updated website, managed social media, published press releases, and edited annual newsletter

**The Maxwell School at Syracuse University** November 2016-February 2017  
**Graduate Assistant - Development Finance and International Management** Syracuse, NY

- Managed student materials on Blackboard and coordinated information between professor and students

**City Rescue Mission** January 2016-April 2016  
**Student Consultant** Jacksonville, FL

- Proposed solutions such as repositioning staff to increase supervised room rate from 33% to 83% for their Emergency Services Program

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### SKILLS

**Computer:** Proficient in Microsoft Office: Word, Excel, PowerPoint | Windows OS | Stata | Beginner in SPSS

**Additional Certifications:** Yellow Belt in Lean Six Sigma from Community Excellence Alliance, CPR